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FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 5082

CONFIDENTIAL NEW DELHI 14902

FOR KUX FROM SCHNEIDER

T. O. 11652: GDS TAGS: EAID, IN

SUBJECT: PL 480 TITLE I

- 1. WE'RE DOING SOME OF THE SPADEWORK TO BE READY TO NEGOTIATE UXSALES AGREEMENT AT SUCH TIME AS WE VBT AUTHORIZATION. IN THIS CONNECTION, 23'D LIKE TO CONSIDER WITH YOU WAHT THE CONTENT OF OUR NEGOTIATING INSTRUCTIONS SHOULD BE. THIS SEEMS TO US A BETTER TACK THAN WAITING UNTIL THE INSTRUCTIONS HAVE BEEN CLEARED AROUND BACK THERE BEFORE WE SPEAK UP.
- 2. FOR OPENERS, WE'VE BEEN SPENDING TIME HERE TRYING TO SATISFY OURSELVES THAT WE WON'T BE BACK IN THE BUSINESS OF JOINT PROGRAMMING OF THE RUPEE PROCEEDS OF ANY TITLE I COMMODITIES SOLD IN INDIA BY THE GOI. SECTION 106(B) OF PL 480 SAYS THAT IN DOLLAR SALES AGREEMENTS (WHICH WE CERTAINLY ASSUME WE'LL HAVE HERE) SUCH PROCEEDS SHALL BE "USED FOR SUCH ECONOMIC DEVELOPMENT PURPOSES AS ARE AGREED UPON IN THE SALES AGREEMENT..." WE DON'T INTERPRET THIS TO MEAN THAT THE GOI HAS TO AGREE TO DO ANYTHING ADDITIVE TO MEASURES IT IS UNDERTAKING ANYWAY (SOME OF WHICH ARE STATED IN THE "SELF-HELP" PROVISIONS OF THE SALES AGREEMENT ITSELF). IN OTHER WORDS, IT SEEMS TO US THAT AN "ATTRIBUTION" APPROACH, OF THE TYPE INCORPORATED IN THE RUPPEE AGREEMENT, IS ALL THAT'S NEEDED. IN THIS CONNECTION WE NOTE THAT PRIOR USG/GOI TITLE I SALES AGREEMENTS SEEMINGLY MET THE 106(B) CONFIDENTIAL

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REQUIREMENT MERELY BY INCLUSION OF THE FOLLOWING LANGUAGE:

"THE PROCEEDS OF COMMODITIES FINANCED... WILL CONSTITUTE A RESOURCE FOR FINANCING INDIA'S ANNUAL AND LONG RANGE ECONOMIC DEVELOPMENT PLANS, INCLUDING THE SELF-HELP MEASURES REFERRED TO IN THIS AGREEMENT".

- 3. CAN YOU ADVISE US IF OUR UNDERSTANDING, OUTLINED ABOVE, IS CORRECT? IF THERE'S ANY REASON TO THINK OUR INSTUCTIONS MIGHT CONTAIN LANGUAGE DIFFERENT FROM THAT QUOTED IMMEDIATELY ABOVE, PLEASE LET US KNOW.
- 4. AS A RELATED POINT, THE CONTENT OF THE "SELF-HELP" PROVISIONS OF THE SALES AGREEMENT COULD CONCEIVABLY POSE SOME NEGOTIATING DIFFICULTIES. WILL THE PORTION OF THE INSTRUCTIONS RELATING TOTHESE PROVISIONS BE DRAFTED BACK THERE OR WILL SOME ADVANCE CONTRIBUTION BE EXPECTED OF US? WE PREFER THE LATTER.
- 5. AS INDICATED ABOVE, WE MAY HAVE MORE QUERIES FOR YOU WHEN WE'VE DONE SOME MORE HOMEWORK.

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